

Houston, Texas (August 16, 2017) – SSCS Global IT Services (SSCS) is pleased to announce that Gartner's recently published, [Market Guide for Data Center and Network Third-Party Hardware Maintenance](#), has profiled SSCS. Published to Gartner's website on August 9 [Document ID [G00327263](#)], the publication provides a thorough analysis of the value data center decision makers experience from this industry, as well as an assessment of the key players. The publication's author, Gartner analyst, [Christine Tenneson](#) states, "71% of very-large enterprise customers leveraged a TPM for support of some devices in 2016." The report also categorized SSCS as a "Pure-Play Third Party Maintainer."

"Not only has the independent hardware support industry seen significant acceptance in recent years, but a greater percentage of data center decision makers are publicly articulating its key value propositions – flexibility, service depth and service quality, especially when compared to the OEM," offered Mark Havens, V.P., Sales & Marketing. "Data center decision makers were originally attracted to this unique market for significant OpEx (Operating Expense) reductions. However, more and more are beginning to truly feel recognize the depth of service quality (when compared to the OEM) and taking a firm stand against the manufacturer's technology refresh strategies. End of Support (EoS) and End of Service Life (EoSL) announcements no longer have the impact they once did. End users are achieving a greater depth of decision-making when considering capital investments vs. hardware lifecycle extension decisions."

"We're deeply honored to be one of 10 'pure-play TPMs' recognized by Gartner in this important market guide," added Havens. "Gartner subscribers that are responsible for hardware infrastructure will benefit greatly by accessing this important market guide."

About SSCS Global IT Services

SSCS Global IT Services is a pure-play, third-party hardware maintainer headquartered in Houston, Texas, providing support to 65 countries. The company was founded in 1988 with the philosophy that it will provide a more cost-effective and customized service than can the bureaucracy of an original equipment manufacturer (OEM). From its Houston origin and humble beginnings, SSCS has grown into a multi-national company providing coverage to the United States, Brazil, Canada, Mexico, Great Britain, Europe, Latin America, APAC, and parts of Africa. For additional information about SSCS, visit www.sscs.com.