

## **SSCS Global IT Services Cited in Gartner's Research on the Third-Party Maintenance Market in North America**

**HOUSTON, TX (April 1, 2016)** – SSCS Global IT Services (SSCS) is pleased to be recognized by Garner in their March 2016 report entitled "Competitive Landscape: Leveraging Third-Party Maintenance Providers for Data Center and Network Maintenance Cost Optimization, North America" (ID: G00294372). In the report, it is noted that "The focus of this document is on the third party maintenance (TPM) market for data center and network support, which is maintenance provided independently from the OEMs."

Research Director Christine Tenneson of Gartner's Managed Business and Technology services team wrote the article and stated, "End-user interest and demand for alternatives to OEM support for data center and network maintenance is increasing, fueled by a need for cost optimization, particularly for post-warranty and EOSL data center and network devices."

"We are pleased that Gartner has taken the time to get to know our industry after all these years," said Howie Olund, Vice President and co-founder. "We have worked very hard to build a high quality service delivery organization that reduces business risk of system outage for our clients. I'm excited for all that the future holds".

Mark Havens, VP of Sales and Marketing at SSCS added, "You'll notice that most of our larger competitors have grown through acquisition and many are driven by private equity companies. But SSCS is one of the few that has grown organically, is run by its original founders, and is completely debt free. We are also one of the few providers with a true global reach. It's an exciting time for us and this research further recognizes that third party providers are a legitimate alternative to the OEMs."

Report link: <https://www.gartner.com/doc/3256617>

### **About SSCS Global IT Services**

At SSCS we are passionate about customer service and providing our clients with the best possible IT hardware maintenance solutions. We are proud to be one of the first third party maintainers in existence and a leader in our industry. The company was founded in 1988 with the philosophy that we can provide a more cost effective and customized service than can the bureaucracy of an original equipment manufacturer. Our founders rightly envisioned that when you combine the convenience and efficiency of providing this service across multiple product lines, it will be a very compelling offer that will exceed the service capabilities of our competition.

From our Houston origin and humble beginnings, we have grown into a multi-national company providing coverage to the United States, Canada, Mexico, Great Britain, Europe, Latin America, APAC, and parts of Africa. SSCS now provides service in over 100 countries and on all inhabited continents. As we continue to expand, we remain focused on the core philosophy and values that initiated our growth.